

Focus on NEXT Position

Marketing Plan
Stair Step



The Position Determines the Pay



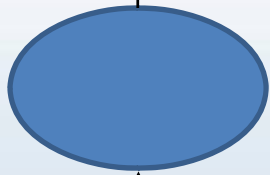
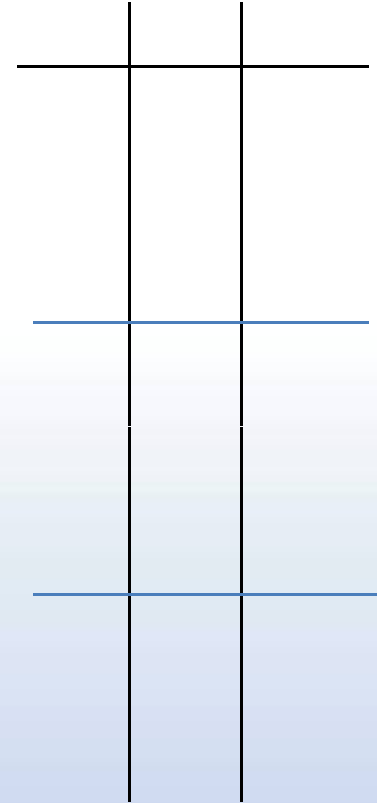
Product results disclaimer: these results are not typical, individual results will vary. These statements have not been evaluated by the food and drug administration. This product is not intended to diagnose, treat, cure, or prevent any disease. Earnings disclaimer: income applicable to the individuals (or examples) depicted and not average. For average financial performance data, see the statement of average gross compensation for U.S. Supervisors at www.Herbalife.Com and www.Myherbalife.Com

How We Get Paid

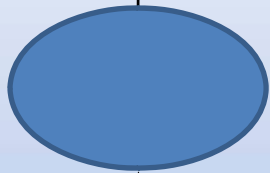
Royalty Override R.O.



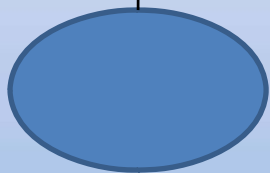
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Success Biz Pack

- 1

Total \$ _____ USD



Choosing an Inventory Size

Inventory size	Your Gross Profit Margin	Your Initial Costs	Your Collect Upon Sale	Your Gross Profit Upon Sale
100 V.P.	25%	\$95	\$120	\$25
250 V.P.	25%	\$238	\$300	\$62
500 V.P.	35%	\$425	\$600	\$175
750 V.P.	35%	\$638	\$840	\$202
1000 V.P.	42%	\$780	\$1200	\$420
2500 V.P.	42%	\$1900	\$3000	\$1100
4000 V.P.	42%	\$3000	\$4600	\$1700

How much profit would you like to make this month?

The initial cost includes packaging, handling and shipping as well as a 7% tax rate.
So the initial cost can vary slightly depending on the tax in your city.

